

## Top Tips – ‘Right Sizing’

### One of the growing Real Estate trends is ‘Right Sizing’

#### ❑ What is Right Sizing?

- Simply stated, right sizing means making your home fit your lifestyle.
- Right sizing is a growing national trend, “People of every age are re-evaluating priorities and choosing homes that maximize usable space over square footage” (Source: *Boston Globe*)
- “Super-sized is giving way to downsized.” (Source: *The American Institute of Architects*)

#### ❑ Top Tips from Tom Landry, Benchmark Real Estate

- Start by doing a “right sizing audit”— ask yourself smart questions like:
  - Is our home full of unused space?
  - Is the immediate savings of right sizing what we need now? - less money for insurance, yard work, roofing, etc. It just costs less to own a smaller house.
  - Is right sizing the chance we have been looking for to reduce our impact (footprint) on the environment?
- If you think you’re a candidate for right sizing, then you should talk with a Realtor.
  - Talk with your Realtor® about the right size trends and seek their advice and guidance on this transition.
  - Your Realtor® is probably going to ask you to think about how many years it is until you’re ready for a change. Right sizing is very often a life stage decision. (Retirees and empty nesters.)

#### ❑ The Bottom Line

- The economic and financial crisis has more people than ever rethinking the size of their houses. Saving money and cutting expenses is higher on people’s lists than ever, as is truly enjoying life and not living with a “keeping up with the Joneses” mindset. “Smaller or right sized homes are the new black.”

### Right Size Resources:

[www.realtor.com](http://www.realtor.com)

[www.naturalhomeandgarden.com](http://www.naturalhomeandgarden.com)

[www.smallhouseliving.org](http://www.smallhouseliving.org)

[www.dwell.com](http://www.dwell.com)

[www.earthadvantage.org](http://www.earthadvantage.org)

[www.wisebread.com](http://www.wisebread.com)

[www.smalllivingjournal.com](http://www.smalllivingjournal.com)

[www.benchmarkmaine.com](http://www.benchmarkmaine.com)

