

Top Tips – Multiple Offers, Buyers

- ❑ **Follow the advice of your Realtor®** - they can help you navigate this situation
- ❑ **Believe** – don't buy into the thought that 'maybe there isn't another offer' and that you're being manipulated
- ❑ **Make your best attempt** – don't regret missing out on the right home
- ❑ **There is not 'another one'** – no two home are the same; unlike cars, each home is unique
- ❑ **Run the numbers** – a \$10K price change can make as little as a \$50 per month payment change
- ❑ **Don't have to win** – people can lose sight of the big picture in an attempt to 'win negotiations'
- ❑ **Clean up your offer** – there are ways to make offers attractive to sellers, ask your broker
- ❑ **Be careful not to over pay** – task your buyer broker with helping you make a good decision
- ❑ **It's confidential** – a broker or seller should not tell another buyer the terms of your offer
- ❑ **Remember** – you are protected and can renegotiate the price and purchase out of the inspection or appraisal
- ❑ **Get good advice** – reach out to the Landry Team for informed advice:

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